



# EXERCISE: IDENTIFYING LEADERS

## Background:

You are a union steward at the hotel where you work and are trying to restart a workplace committee. The committee used to have 10 members, but hasn't been meeting for a while.

You work in the banquet department and don't know many people in housekeeping. You would like to recruit some leaders from the housekeeping department to the committee.

## Instructions:

Read the profiles of the contacts you make and the information they share with you. You have 10 minutes to determine who you think you want to recruit as a leader. Develop consensus in your group about who are the best prospects to recruit. Rate the three best prospects (1 = the best).

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

Who is the worst possible choice to build the union? \_\_\_\_\_

**Organizing is about making choices!**