

# ANTI-UNION



Bosses rely on the same playbook to try to bust every organizing drive. One favorite ploy is the captive audience meeting—where the boss forces you to listen to tired anti-worker talking points. If you’re headed into a captive audience meeting, make sure to share this with your coworkers—and to shout out BINGO! when you get five in a row.

“THE COMPANY DOES NOT HAVE TO AGREE TO ANY UNION DEMAND.”	“HAVE YOU DONE YOUR RESEARCH?”	“WE’RE A FAMILY.”	“WE’RE SORRY.” OR “GIVE US ANOTHER CHANCE.”	“IF THE WORKERS UNIONIZE, WE MIGHT HAVE TO LAY OFF SOME MANAGERS TO AFFORD IT.”
“WE HAVE AN OPEN DOOR POLICY.”	“THE UNION WILL ONLY CAUSE TENSION HERE.”	“UNIONS ARE GREAT, BUT WE DON’T NEED ONE HERE.”	“WITH A UNION, EVERYTHING IS BASED ON SENIORITY, NOT INDIVIDUAL MERIT.”	“THE UNION MAY FORCE YOU TO GO ON STRIKE.”
“THE UNION CAN IMPOSE A CONTRACT WITHOUT A VOTE.”	“WITH A UNION CONTRACT, YOU COULD GAIN THINGS, BUT YOU COULD LOSE THINGS, TOO.”	<b>FREE SPACE</b>	“WE CAN’T AFFORD TO PAY MORE; IF SOME PEOPLE GET MORE, OTHERS WILL GET LESS.”	“A UNION IS A BUSINESS.”
“THE DECISION TO FORM A UNION WILL AFFECT EVERYONE AT THE COMPANY.”	“A UNION IS A THIRD PARTY.”	“DUES, INITIATION FEES, FINES, AND ASSESSMENTS MAY BE THOUSANDS OF DOLLARS.”	“WE’LL LOSE OUR FLEXIBILITY BECAUSE OF RIGID UNION RULES.”	“WHY DIDN’T YOU COME TO ME FIRST?”
“WITH A UNION, YOU WON’T BE ABLE TO TALK DIRECTLY TO MANAGERS ANYMORE.”	“THE COMPANY COULD GO OUT OF BUSINESS.”	“GET YOUR CARD BACK!”	“UNION MEMBERSHIP IS ON THE DECLINE.”	“WE REALLY APPRECIATE ALL THE WORK YOU DO.”